

## 7. Financial Performance

Unit: Million Baht

Description	Year 2021	Year 2020
Gross premium written	23,467	22,134
Net premiums earned	23,137	21,937
Net investments income	3,449	3,553
Long-term technical reserve increase from prior year	9,402	7,754
Net benefits payments and insurance claims expenses	10,205	10,406
Net profit	73	166

Remarks: Data from Financial statements for the year ended 31 December 2021

The analysis of financial performance year 2021 comparison with financial performance year 2020 are as follows;

The Company has the net profit amounted Baht 73 million, decreased by Baht 93 million from the previous year mainly due to the long-term technical reserve increase from prior year amounted Baht 9,402 million, increased by Baht 1,648 million due to increase in policy reserves with growth in new and in-force policies, the investment income amounted Baht 3,449 million, decreased by Baht 104 million, offset by the net premium earned amounted Baht 23,137 million, increased by Baht 1,200 million mainly from increase in first year premium, renewal premium, and single premium, and the net benefits payments and insurance claims expenses amounted Baht 10,205 million, decreased by Baht 201 million mainly from decrease in maturity payment.

Unit: Percentage

Description	Year 2021	Year 2020
First year underwriting expenses: Net premiums written	40.72	44.69
Renewal year underwriting expenses: Net premiums written	2.01	2.33
Return on equity ratio	0.27	0.52
Return on assets ratio		
- Return on total assets ratio	0.05	0.11
- Return on total assets excluded unit linked and universal life ratio	0.05	0.12
Return on Investment ratio		
- Return on Investment ratio	2.53	2.62
- Return on Investment excluded unit linked and universal life ratio	2.76	2.82
Ratio of invested assets to insurance reserve (Appraisal value)	110.14	111.25

Remark:

- Appraisal value refers to the assets and liabilities assessed under the Notification of the Insurance Commission on Asset Valuation and Life Assurance Valuation. Primary purpose is for overseeing the financial security of insurance companies and to ensure that the Company is able to fully cover the Insured Person's insurance benefits according to the insurance policy.
- Unit Linked Insurance is a life insurance that provides both life insurance protection and Investment in mutual funds. The policy value depends on the unit value. Assets in the Fund belong to the insured, not to the Company.
- Universal life insurance is a clearly defined policy that separate life insurance part and investment part. The return on investment depends on the Company's investment but not less than the minimum return.

For more information about the Financial Performance, please visit our website

<https://www.prudential.co.th/corp/prudential-th/en/about-prudential-thailand/our-financial-performance/>